

Cover Page

FY2018 MNsure Programmatic Audit Report and Agency Response Letter

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INDEPENDENT EXTERNAL AUDIT: 2018 AUDIT FINDINGS REPORT MINNESOTA MINNESOTA HEALTH INSURANCE EXCHANGE (MNSURE)

INDEPENDENT EXTERNAL AUDIT: 2018 FINDINGS REPORT

TO: CCIIO STATE EXCHANGE GROUP

FROM: BERRY DUNN MCNEIL & PARKER, LLC (BERRYDUNN)

DATE: May 3, 2019

SUBJECT: AUDIT FINDINGS REPORT FOR MINNESOTA

I. EXECUTIVE SUMMARY PURPOSE

The Purpose of this independent external audit is to assist the State of Minnesota in determining whether Minnesota Health Benefits Exchange (the Exchange) d/b/a MNsure, which is the Minnesota state-based marketplace (SBM), is in compliance with the programmatic requirements set forth by the Centers for Medicare & Medicaid Services (CMS).

Name of SBM: MNsure

State of SBM: Minnesota

Name of Auditing Firm: BerryDunn

Our responsibility was to perform a programmatic audit to report on MNsure's compliance with Title 45, Code of Federal Regulations Part 155 (45 CFR 155) as described in the CMS memo dated June 18, 2014, Frequently Asked Questions about the Annual Independent External Audit of SBMs. The Program Integrity Rule Part II ("PI, Reg."), 45 CFR 155.1200 (c), states, "The State Exchange must engage an independent qualified auditing entity which follows generally accepted governmental auditing standards of the United States (U.S. GAGAS) to perform an annual independent external financial and programmatic audit and must make such information available to the United States (U.S.) Department of Health and Human Services for review."

SCOPE

The scope of this engagement was limited to an examination of MNsure's compliance with the programmatic requirements under 45 CFR 155. The engagement did not include an audit of the Statement of Appropriations and Expenditures of MNsure, nor did it include an examination of MNsure's financial controls and compliance with the financial accounting and reporting requirements of 45 CFR 155.

We conducted our audit in accordance with U.S. GAGAS contained in Government Auditing Standards, issued by the Comptroller General of the United States. We completed an examination of MNsure's compliance with the programmatic requirements under 45 CFR 155 and issued our reports, dated May 3, 2019.

We reviewed processes and procedures, read pertinent documents, and performed inquiries, observations, testing, and staff interviews to obtain reasonable assurance regarding whether MNsure is in compliance with 45 CFR 155, Subparts C, D, E, K, and M in all material respects. We also selected different samples and tested for compliance with requirements under 45 CFR 155:

- Eligibility determination
- Enrollment testing
- Verification data testing

METHODOLOGY

Audit Firm Background:

BerryDunn is the largest certified public accounting and consulting firm headquartered in New England, with more than 300 professionals. BerryDunn has provided comprehensive audit and tax services for a broad range of healthcare, not-for profit, and governmental entities throughout the Northeast for more than 40 years. Those services include conducting Financial and Programmatic audits of four Health Benefit Exchanges, including MNsure, as well as Office of Management and Budget Circular Uniform Guidance (UG) audits for several sizable healthcare organizations, many of which receive U.S. Department of Health and Human Services federal grants or funding. In addition, we provide audit services for higher education, social service, and economic development organizations, as well as other entities that receive federal grants and are subject to the compliance requirements of UG.

Programmatic Audit:

As described below, we have examined MNsure's compliance with certain programmatic requirements in 45 CFR 155 for the year ended June 30, 2018, and have issued a report thereon dated May 3, 2019.

Summary of Programmatic Audit Procedures

Our audit consisted of specific procedures and objectives to evaluate instances of noncompliance and to perform procedures to test MNsure's compliance with and program effectiveness of certain requirements in 45 CFR 155, Subparts C, D, E, K, and M. Our examination for Subpart K was limited to whether the Exchange's policies and procedures were in compliance with the programmatic requirements under that Subpart.

We reviewed the open issues from the previous year's audit to identify whether any issues remained open during the current year audit.

We reviewed the policies and procedures under 45 CFR 155 in the following programmatic areas in order to determine whether they had significantly changed from what was identified and tested during the prior year's audit:

- General Functions (Subpart C)
- Eligibility Determinations (Subpart D)
- Enrollment Functions (Subpart E)
- Certification of Qualified Health Plans (Subpart K)
- Oversight and Program Integrity Standards (Subpart M)

We reviewed the following documentation, which was obtained directly from MNsure, or located on either the MNsure or the CMS website:

- 2018 Benchmark Plans Premiums
- Compliance Program Strategic Plan
- Consumer Assistance Personnel (CAC) Guidelines:
 - CAC Contract Template
 - Language Line Contract
 - Navigator Contract Template
- Consumer Assistance Personnel:
 - Active Broker List
 - Navigator, CAC, and Assister Roster
 - Producer Participation Agreement
- Eligibility and Enrollment:
 - o Advance Premium Tax Credit (APTC) initial enrollment guide
 - o Calculating the APTC document
 - Cost sharing reduction guide
 - o Household composition & Income Tip sheet
 - IMEE Risk Matrix
 - Verifications Manual (Policies, Procedures and Guidance for Processing Verifications)
- General Functions:
 - o Application for Health Care Coverage
 - Authorized Representative Form
 - Authorized Representative Forms
 - o Outreach Enrollment Support Program Documentation
 - o Participant Training Guide
- List of all silver insurance plans offered in each country in FY18 (Premiums for 21 y/o nonsmoker)
- MNsure Organizational Chart
- Notices:
 - Additional Verification Notices
 - o Eligibility Decision Notices
 - Open Enrollment Assisted Path Notice
 - o Redetermination (auto-renewal) Notice
 - o Redetermination (modified need to renew) Notice
 - Special Enrollment Assisted Path Notice
 - Special Enrollment Unassisted Path Notice
- Privacy and Security:
 - o Information Exchange Agreement (IEA) CMS & MN/MNsure
 - o IRS Safeguard Security Report (SSR)

In order to understand management and staff responsibilities and processes as they relate to compliance with 45 CFR 155, we performed walkthroughs of data systems and operations and interviewed the following MNsure staff:

- 1095 and Plan Data Specialist Jerry Mathew
- Business Operations and Contact Center Director Stephen Roemer
- Director of Compliance and Program Integrity John Nyanjom
- Director of Individual Market Policy, Eligibility and Enrollment Bob Paulsen
- Director of Plan Management and Reporting Morgan Winters
- Manager of Health Plan and 1095-A Data Melinda Domzalski-Hansen
- Plan Comparison and Data Specialist Lydia Aryeetey
- Privacy and Security Manager Lindsey Millard
- Senior Director of Partner and Board Relations (Assister Program) Christina Wessel

We also interviewed the following non-MNsure staff:

- Minnesota Department of Commerce:
 - Kristi Bohn Health Actuary
- Minnesota Department of Health
 - Lisa Taft Management Analyst 4, Managed Care Systems
 - o Tom Major Program Manager, Managed Care Systems

We analyzed samples as described below to assess MNsure's compliance with the requirements of 45 CFR 155:

 From a listing of 574,610 applicants who had an eligibility determination completed on or before June 30, 2018, we selected 60 cases to test for compliance with eligibility rules, and 125 cases to test for compliance with enrollment rules. Note that 13 of the cases were used for both eligibility and enrollment testing, so a total of 172 cases were used for testing compliance with enrollment and eligibility rules.

CONFIDENTIAL INFORMATION OMITTED

N/A

FINDING #2018-001

Criteria

Subpart D – Eligibility, 45 CFR §155.315 requires that a State-Based Marketplace (SBM) make a determination based upon the data provided by an applicant in the application, and data received from automated data sources. Under 45 CFR §155.315(f), the Exchange must make a reasonable effort to identify and address any inconsistency between the self-attested data in the application and the information obtained from outside sources by contacting the applicant and requesting him or her to provide additional information to resolve the inconsistency.

Pursuant to 45 CFR §155.315, when the Exchange is unable to verify an applicant's self-attested data related to the applicant's income, Social Security number, citizenship, status as a national, or lawful presence, through applicable outside sources, the Exchange must provide the applicant with a period of 90 days from the date on which the notice regarding the inconsistency is received to provide satisfactory documentary evidence or resolve the inconsistency.

Pursuant to 45 CFR §155.315(f)(3), the Exchange can extend the period if an applicant demonstrates a good-faith effort to provide sufficient documentation to resolve the inconsistency. During this inconsistency period, an applicant (who is otherwise qualified) is eligible to enroll in a Qualified Health Plan (QHP) and remains eligible for insurance affordability programs (45 CFR §155.315(f)(4)). If, after the 90-day timeframe (or applicable extensions), the Exchange is unable to resolve the discrepancy between the self-attested information and the outside sources with customer-provided information, then it must re-perform the eligibility calculations and notify the applicant of the new eligibility determination.

Condition and Context

BerryDunn's testing identified cases in which self-attested data were not properly verified within the required 90-day timeframe. We selected a sample of 125 cases to test the Exchange's data verification process. Of the 125 cases tested, 64 cases initially had a verification flag indicating that verification of the self-attested data could not be completed. Out of the 64 cases, 48 were subsequently resolved, terminated, or did not enroll for coverage. Sixteen (13% of 125) cases were not resolved within the allotted timeframe; however, 4 of the remaining 16 (25%) were addressed and resolved during Phase 1 cleanup during the summer of 2018. Twelve cases of the 16 (75%) did not respond to the original verification notification, were left with the verification flag open beyond the 90-day timeframe, and did not receive follow-up during the Phase 1 cleanup. BerryDunn notes this condition was also observed during the previous examination for the year ended June 30, 2017.

Cause

The Exchange utilizes the Federal Data Services Hub as the electronic source to verify applicant's self-attested data by checking records against various data sources, including:

- Federal tax return information
- Wage income reported by employers (the Employment Verification System, known as TALX)
- Social Security income and citizenship (Social Security Administration, known as SSA)
- Wages or unemployment income (Department of Employment and Economic Development, known as DEED)
- Alimony income (Department of Human Services Child Support System, known as PRISM)
- Status as a national (the Systematic Alien Verification for Entitlements Program, known as SAVE)
- Incarceration status (federal incarceration records)

When the electronic source data differs from the applicant's attested data, the applicant's account is flagged for verification, and a notice is generated and sent to the applicant, providing him or her 90 days from the date the notice is issued to resolve the inconsistency. If the applicant fails to resolve the data inconsistency within the given timeframe, the Exchange's verification manual instructs the caseworker to take the appropriate eligibility action, clear the verification flag, and enter a case note into the Curam system.

The Exchange did not allocate adequate resources to monitor the status of verification flags and enforce the performance of steps required when the data inconsistency was not resolved within the 90-day period. A critical factor contributing to the lack of adequate resources was the absence of system functionality to support the automated processing of cases where verifications were not received after the end of the reasonable opportunity period. The Exchange implemented a Phase 1 review in the summer of 2018 to identify cases that were not resolved within the 90 days and the Exchange took action at that time.

Effect

The absence of adequate resources to resolve discrepancies between self-attested data and electronic sources of verification within the 90-day timeframe resulted in some cases retaining the eligibility status determined using the original self-attested data, without the completion of the verification process.

In our sample of the 125 reviewed cases, 16 (13% of 125) cases received a verification letter but did not submit required verification documents within 90 days, and the process described in the verification manual was not followed at the end of the 90-day timeframe. However, we noted 4 cases out the 16 were resolved after the required 90-day time frame, as a result of implementation of Phase 1 verification effort of MNsure's corrective action plan. Had the verification process been completed, some of those cases might have been assigned a different eligibility status. If an applicant was enrolled in a QHP and received Advanced Premium Tax Credit (APTC) eligibility inappropriately beyond the 90-day timeframe, the applicant would reconcile actual premium tax credit eligibility through the tax filing process. However, there is no recoupment of benefits if an applicant was enrolled in a QHP and incorrectly received Cost-Sharing Reduction (CSR) benefits. Therefore, it is possible that, had the Exchange completed the verification process for all cases as required, some of the cases that received APTC or CSR would ultimately have been determined ineligible for such benefits.

FINDING #2018-002

Criteria

Subpart D – Eligibility, 45 CFR §155.315 requires that an SBM make a determination based upon the data provided by an applicant in the application, and data received from automated data sources. Under 45 CFR §155.315(f), the Exchange must make a reasonable effort to identify and address any inconsistency between the self-attested data in the application and the information obtained from outside sources by contacting the applicant and requesting him or her to provide additional information to resolve the inconsistency.

The subpart further states if the Exchange is unable to resolve the inconsistency through the process described in paragraph (f)(1) of this section, it must (i) provide notice to the applicant regarding the inconsistency; and (ii) provide the applicant with a period of 90 days from the date on which the notice described in paragraph (f)(2)(i) of this section is sent to the applicant to either present satisfactory documentary evidence via the channels available for the submission of an application, as described in §155.405(c), except for by telephone through a call center, or otherwise resolve the inconsistency.

Condition and Context

The Exchange initially determines eligibility based upon the applicant's self-attested data in his or her application and subsequently verify that data through a match with the Federal Data Services Hub. BerryDunn selected a sample of 125 cases to test the Exchange's data verification process. Of the 125 cases reviewed, we observed 9 cases (7% of 125) that received a notification with a 10-day due date regarding the need for additional information to resolve an inconsistency between the self-attested data and the data returned from the Federal Data Services Hub. The applicants were not provided with the required 90 days to resolve the inconsistency.

Cause

MNsure reported that a defect in the Minnesota Eligibility Technology System (METS) has created some notices with incorrect due dates. MNsure is currently assessing how many notices were affected by this defect, and has scheduled a fix for the summer of 2019.

Effect

Because data inconsistency notification contained incorrect due dates, the applicants were not provided with the required 90 days to resolve inconsistencies between the self-attested income and the income data from the Federal Data Services Hub. As a result, the 9 cases retained the eligibility status determined using the self-attested data. Had the verification process been completed, the 9 cases may have been assigned a different eligibility status. BerryDunn did not verify whether or not the consumer provided the requested verification.

AUDITOR'S OPINION

	Independent Auditor's Fear Ended June 30, 2018,	•	ment of Revenues and g type of opinion: N/A						
QUALIFIED	UNQUALIFIED	ADVERSE	DISCLAIMER						
ADDITIONAL COMMENTS									
N/A.									

II. RECOMMENDATIONS

FINDING #2018-001

Recommendation

BerryDunn recommends the Exchange continue to implement the corrective action plan provided in response to the previous year's examination findings to address the data inconsistencies as soon as possible.

FINDING #2018-002

Recommendation

BerryDunn recommends the Exchange continue to work with its information technology (IT) partner (MN.IT Services) on deploying a fix to the system defect that caused METS to generate a 10-day due date, and address the identified issues accordingly.

III. CONCLUSION

We confirm to the best of our knowledge that the information included in this Audit Findings Report is accurate and based on a thorough review of the documentation required for this report.

SIGNATURE OF AUDIT FIRM: Berry Dunn McNeil & Parker, LLC

COMPLETION DATE OF AUDIT FINDINGS REPORT: May 3, 2019





Minnesota Health Insurance Exchange d/b/a MNsure

PROGRAMMATIC COMPLIANCE REPORT

For the Year Ended June 30, 2018

With Independent Accountant's Report



INDEPENDENT ACCOUNTANT'S REPORT

To Management of Minnesota Health Insurance Exchange d/b/a MNsure:

Report on Compliance

We have examined the compliance of Minnesota Health Benefits Exchange, d/b/a MNsure (the Exchange), an agency within an enterprise fund of the State of Minnesota, with the requirements in Title 45, Part 155, Subparts C, D, E, K, and M of the Code of Federal Regulations (CFR) during the year ended June 30, 2018. Our examination for Subpart K was limited to whether the Exchange's policies and procedures were in compliance with the programmatic requirements under that Subpart. Our responsibility is to express an opinion on the Exchange's compliance with the specified requirements based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants (AICPA) and the standards applicable to attestation engagements contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Exchange complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Exchange complied with the specific requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for its opinion.

Our examination does not provide a legal determination on the Exchange's compliance with specified requirements.

Our examination disclosed material noncompliance with Title 45, Part 155, Subpart D of the CFR applicable to the Exchange during the year ended June 30, 2018, as described in the accompanying schedule of findings as Findings 2018-001 and 2018-002.

In our opinion, except for the material noncompliance described in the preceding paragraph, the Exchange complied, in all material respects, with the aforementioned requirements for the year ended June 30, 2018.

The Exchange's responses to the findings identified in the examination of compliance are described in the accompanying schedule of findings. The Exchange's responses were not subjected to the procedures applied in the examination of compliance and, accordingly, we express no opinion on the responses.

To Management of Minnesota Health Insurance Exchange d/b/a MNsure:

Berry Dunn McNeil & Parker, LLC

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 3, 2019 on our consideration of the Exchange's internal control over compliance with certain provisions of laws, regulations, contracts, and grant agreements. The purpose of that report is solely to describe the scope of our testing of internal control over compliance and the results of that testing, and not to provide an opinion on internal control over compliance. That report is an integral part of an examination performed in accordance with *Government Auditing Standards* in considering the Exchange's internal control over compliance.

Intended Use

This report is intended solely to describe the scope of our examination of compliance and the results of the examination based on attestation standards established by the AICPA and *Government Auditing Standards* and it is not suitable for any other purpose.

Portland, Maine

May 3, 2019

Schedule of Findings (Continued)

Year Ended June 30, 2018

FINDING #2018-001

Criteria

Subpart D – Eligibility, 45 CFR §155.315 requires that a State-Based Marketplace (SBM) make a determination based upon the data provided by an applicant in the application, and data received from automated data sources. Under 45 CFR §155.315(f), the Exchange must make a reasonable effort to identify and address any inconsistency between the self-attested data in the application and the information obtained from outside sources by contacting the applicant and requesting him or her to provide additional information to resolve the inconsistency.

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Cause

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- Social Security income and citizenship (Social Security Administration, known as SSA)

Schedule of Findings (Continued)

Year Ended June 30, 2018

- Wages or unemployment income (Department of Employment and Economic Development, known as DEED)
- Alimony income (Department of Human Services Child Support System, known as PRISM)
- Status as a national (the Systematic Alien Verification for Entitlements Program, known as SAVE)
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Effect

The absence of adequate resources to resolve discrepancies between self-attested data and electronic sources of verification within the 90-day timeframe resulted in some cases retaining the eligibility status determined using the original self-attested data, without the completion of the verification process.

In our sample of the 125 reviewed cases, 16 (13% of 125) cases received a verification letter but did not submit required verification documents within 90 days, and the process described in the verification manual was not followed at the end of the 90-day timeframe. However, we noted 4 cases out the 16 were resolved after the required 90-day time frame, as a result of implementation of Phase 1 verification effort of MNsure's corrective action plan. Had the verification process been completed, some of those cases might have been assigned a different eligibility status. If an applicant was enrolled in a QHP and received Advanced Premium Tax Credit (APTC) eligibility inappropriately beyond the 90-day timeframe, the applicant would reconcile actual premium tax credit eligibility through the tax filing process. However, there is no recoupment of benefits if an applicant was enrolled in a QHP and incorrectly received Cost-Sharing Reduction (CSR) benefits. Therefore, it is possible that, had the Exchange completed the verification process for all cases as required, some of the cases that received APTC or CSR would ultimately have been determined ineligible for such benefits.

Recommendation

BerryDunn recommends the Exchange continue to implement the corrective action plan provided in response to the previous year's examination findings to address the data inconsistencies as soon as possible.

Schedule of Findings (Continued)

Year Ended June 30, 2018

MNsure Response

MNsure agrees with this finding. MNsure continues working the backlog of outstanding verifications through process improvements and other efficiencies. MNsure has implemented phase 1 of the two-phase process described in prior years' audit responses. Phase 1 involves a manual, annual processing of outstanding verifications for citizenship, lawful presence and incarceration. Phase 2, which targets verifications related to income and household composition, likely requires an IT solution because of the significant number of transactions involved.

Corrective Action Plan

MNsure is continuing with the two-phase plan as described above. As noted, phase 1 is in place. MNsure continues to explore a technology solution to address phase 2 verification processing.

Responsible MNsure Official

Morgan Winters, Senior Director of Business Operations

Scheduled Completion Date

Phase 1 (citizenship, lawful presence, Social Security numbers and incarceration verifications): complete. Phase 2 (income and household composition): to be determined.

Schedule of Findings (Continued)

Year Ended June 30, 2018

FINDING #2018-002

Criteria

Subpart D – Eligibility, 45 CFR §155.315 requires that an SBM make a determination based upon the data provided by an applicant in the application, and data received from automated data sources. Under 45 CFR §155.315(f), the Exchange must make a reasonable effort to identify and address any inconsistency between the self-attested data in the application and the information obtained from outside sources by contacting the applicant and requesting him or her to provide additional information to resolve the inconsistency.

The subpart further states if the Exchange is unable to resolve the inconsistency through the process described in paragraph (f)(1) of this section, it must (i) provide notice to the applicant regarding the inconsistency; and (ii) provide the applicant with a period of 90 days from the date on which the notice described in paragraph (f)(2)(i) of this section is sent to the applicant to either present satisfactory documentary evidence via the channels available for the submission of an application, as described in $\S155.405(c)$, except for by telephone through a call center, or otherwise resolve the inconsistency.

Condition and Context

The Exchange initially determines eligibility based upon the applicant's self-attested data in his or her application and subsequently verify that data through a match with the Federal Data Services Hub. BerryDunn selected a sample of 125 cases to test the Exchange's data verification process. Of the 125 cases reviewed, we observed 9 cases (7% of 125) that received a notification with a 10-day due date regarding the need for additional information to resolve an inconsistency between the self-attested data and the data returned from the Federal Data Services Hub. The applicants were not provided with the required 90 days to resolve the inconsistency.

Cause

MNsure reported that a defect in the Minnesota Eligibility Technology System (METS) has created some notices with incorrect due dates. MNsure is currently assessing how many notices were affected by this defect, and has scheduled a fix for the summer of 2019.

Effect

Because data inconsistency notifications contained incorrect due dates, the applicants were not provided with the required 90 days to resolve inconsistencies between the self-attested income and the income data from the Federal Data Services Hub. As a result, the 9 cases retained the eligibility status determined using the self-attested data. Had the verification process been completed, the 9 cases may have been assigned a different eligibility status. BerryDunn did not verify whether or not the consumer provided the requested verification.

Recommendation

BerryDunn recommends the Exchange continue to work with its information technology (IT) partner (MN.IT Services) on deploying a fix to the system defect that caused METS to generate a 10-day due date, and address the identified issues accordingly.

Schedule of Findings (Concluded)

Year Ended June 30, 2018

MNsure Response

MNsure agrees with this finding. The defect that caused this issue is scheduled to be fixed in summer of 2019.

Corrective Action Plan

This defect will be fixed in summer of 2019.

Responsible MNsure Official

Morgan Winters, Senior Director of Business Operations

Scheduled Completion Date

October 31, 2019



INDEPENDENT ACCOUNTANT'S REPORT ON INTERNAL CONTROL OVER COMPLIANCE WITH REQUIREMENTS OF TITLE 45, PART 155, SUBPARTS C, D, E, K AND M OF THE CODE OF FEDERAL REGULATIONS

Board of Directors
Minnesota Health Benefits Exchange
d/b/a MNsure

We have examined, in accordance with attestation standards established by the American Institute of Certified Public Accountants and the standards applicable to attestation engagements contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the compliance of Minnesota Health Benefits Exchange d/b/a MNsure (the Exchange), an agency within an enterprise fund of the State of Minnesota, with the requirements in Title 45, Code of Federal Regulations Part 155 (45 CFR 155), Subparts C, D, E, K, and M during the year ended June 30, 2018. Our examination for Subpart K was limited to whether the Exchange's policies and procedures were in compliance with the programmatic requirements under that Subpart. We have issued our report on the Exchange's compliance with the above stated requirements dated May 3, 2019, which contained a qualified opinion due to material noncompliance with the functional requirements.

Management of the Exchange is responsible for establishing and maintaining effective internal control over compliance with the compliance requirements described in 45 CFR 155, Subparts C, D, E, K, and M. In planning and performing our audit of compliance, we considered the Exchange's internal control over compliance with the requirements described above to determine the procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance with those requirements, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Exchange's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the second paragraph and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did identify certain deficiencies in internal control over compliance, described in the accompanying schedule of findings as Findings 2018-001 and 2018-002, which we consider to be material weaknesses.

Board of Directors
Minnesota Health Benefits Exchange
d/b/a MNsure
Page 2

The Exchange's responses to the internal control over compliance findings identified in our examination are described in the accompanying schedule of findings. The Exchange's responses were not subjected to the procedures applied in the examination of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of *Government Auditing Standards*. Accordingly, this report is not suitable for any other purpose.

Berry Dunn McNeil & Parker, LLC Portland, Maine May 3, 2019



May 3, 2019

CDR John Maynard, Ph.D., BCD State Exchange Group Division of State Operations Center for Consumer Information and Insurance Oversight (CCIIO) Centers for Medicare & Medicaid Services (CMS)

Dear CDR Maynard,

Enclosed is the *Independent External Audit: 2018 Audit Findings Report, Minnesota*, which was completed by the auditing firm of BerryDunn McNeil & Parker, LLC ("BerryDunn"). As you know, we welcome this annual review and view it as part of MNsure's and the Minnesota Eligibility Technology System's ("METS") ongoing process of improvement.

MNsure continues to agree with and support the observations and findings in this report, and we have continued implementing its recommendations. MNsure's response and corrective action plan for each finding is attached.

Minnesota's uninsured rate continues to be lower than at the beginning of MNsure's first open enrollment period on October 1, 2013. Now, almost 94 percent of Minnesotans have health insurance coverage. In the recently concluded open enrollment period for plan year 2019, over 228,000 Minnesotans accessed health care coverage through MNsure. Of those, close to 124,000 enrolled in private plans with 57 percent of these households qualifying for advanced premium tax credits that averaged \$5,520 a year.

In plan year 2018, Minnesotans were poised to save approximately \$300 million in tax credits. Of the more than 535,000 Minnesotans who found coverage through MNsure in 2018, over 90 percent qualified for tax credits, MinnesotaCare or Medicaid.

Minnesota continues to lead efforts to provide consumers with individual market options. MNsure remains focused and prepared to help Minnesotans through whatever challenges may arise, and help them find peace of mind when it comes to their health insurance.

For example, for plan year 2019, premiums for health insurance plans sold through MNsure declined between 7 and 27 percent. BluePlus, HealthPartners, Medica and UCare offer 83 different health insurance plans through MNsure for the 2019 coverage year. Multiple qualified health plans through MNsure are available in every county across the state.

MNsure continues to improve the shopping experience. For instance, a new plan comparison tool allows Minnesotans to compare premium, co-pay, deductible, out-of-pocket maximum, covered prescriptions and more. Additionally, the tool can help consumers narrow their search based on criteria that is important to them, like metal





level, health savings account eligibility, quality rating and plan type. The tool also provides information on primary visit and generic drug co-pays and co-insurance.

MNsure continued to mature its open enrollment renewal process. As a result, over 99 percent of current MNsure enrollees were renewed into 2019 coverage, with their tax credit eligibility updated through an automated process.

MNsure has made significant investments in its Contact Center staff to handle more calls and reduce wait times. During the recently completed open enrollment, we answered more than 120,000 calls. MNsure recorded over 1.8 million visits to MNsure.org and more than 234,000 plan comparison tool sessions.

Thousands of Minnesotans also turn to our community-based enrollment partners for inperson help with the process. In contrast to deep cuts to advertising and navigator funding at the federal level, MNsure has maintained its funding for navigator organizations. During fiscal year 2018, MNsure's navigator grantees exceeded their goals by screening or assisting 109,000 Minnesotans, helping more than 40,600 consumers with applications and renewals and conducting more than 3,000 outreach and education activities that reached over 177,000 Minnesotans. During the open enrollment period for plan year 2018, 17 MNsure broker enrollment centers, working in 78 counties, enrolled more than 10,000 Minnesotans into private health insurance plans through MNsure.

The work to improve MNsure not only includes this organization, but also the dedicated staff at the Minnesota Department of Human Services and Minnesota IT Services. Together, we have a strong, multi-agency project management team and a decision-making process in place. We are grateful for their partnership and look forward to continuing our work together.

We continue to take our responsibility to be an accountable and transparent organization seriously. We have been working as an organization since early 2014 to proactively identify and make improvements to all areas of MNsure, including those documented in various state and federal audit reports completed on MNsure.

Reviews such as this one are important tools we can use to improve our work. In the interest of transparency and accountability, we will continue to make necessary adjustments to the organization, while maintaining our focus on improving consumer experience.

Finally, we are thankful to Berry Dunn for the work that has been done on this review.

Sincerely,

Muan.
Nathan Clark

Chief Executive Officer



Detailed Response to Findings

1. Finding #2018-001

MNsure Response: MNsure agrees with this finding. MNsure continues working the backlog of outstanding verifications through process improvements and other efficiencies. MNsure has implemented phase 1 of the two-phase process described in prior years' audit responses. Phase 1 involves a manual, annual processing of outstanding verifications for citizenship, lawful presence and incarceration. Phase 2, which targets verifications related to income and household composition, likely requires an IT solution because of the significant number of transactions involved.

Corrective Action Plan: MNsure is continuing with the two-phase plan as described above. As noted, phase 1 is in place. MNsure continues to explore a technology solution to address phase 2 verification processing.

Responsible MNsure Official: Morgan Winters, Senior Director of Business Operations

Scheduled Completion Date: Phase 1 (citizenship, lawful presence, Social Security numbers and incarceration verifications): complete. Phase 2 (income and household composition): To be determined.

2. Finding #2018-002

MNsure Reponses: MNsure agrees with this finding. The defect that caused this issue is scheduled to be fixed in summer of 2019.

Corrective Action Plan: This defect will be fixed in summer of 2019.

Responsible MNsure Official: Morgan Winters, Senior Director of Business Operations

Scheduled Completion Date: October 31, 2019

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